Figure 1. SCOR performance measures for a supply chain

| Supply Chain Process | Measurement Criteria | Performance Indicators | | |
|-------------------------|--------------------------|----------------------------------|--|--|
| Customer-facing | Supply Chain Reliability | Delivery performance | | |
| | | Order fulfillment performance | | |
| | | Perfect order fulfillment | | |
| | Flexibility & | Supply chain response time | | |
| | Responsiveness | Production flexibility | | |
| Internal-facing | Costs | Total logistics management costs | | |
| | | Value added productivity | | |
| | | Return processing cost | | |
| | Assets | Cash-to-cash cycle time | | |
| | | Inventory days of supply | | |
| | | Asset turns | | |

Figure 2

| SES | | Service Effectiveness for Shippers |
|-----------|---|---|
| SES – REL | 1 | Fulfill promises to shippers (e.g. on-time vehicle arrival; offer competitive rates) [0.59]* |
| | 2 | Solve shippers' problem (e.g. suggest best routing) [0.54] |
| | | Perform services for shippers right the first time (e.g. correctly inputted |
| | | B/L) [0.68] |
| | 4 | Provide services at the time promised to the shippers (e.g. on-time |
| | | delivery to exhibition site; higher shipping frequency than rival |
| | | companies) [0.52] |
| | | Keep shippers' records accurately (e.g. correct invoice) [0.69] |
| SES – RES | 1 | Tell shippers exactly when services will be performed (e.g. location and |
| | | opening hours of the depots/ container freight station (CFS)/ warehouse) |
| | _ | [0.70] |
| | 2 | Give prompt services to shippers (e.g. special packaging for furniture/piano etc) [0.59] |
| | 3 | Willingness to help shippers (e.g. give advice on shipping schedule or |
| | | packaging; track and trace status of the cargoes shipped) [0.74] |
| | 4 | Timely response to shippers' requests (e.g. delivery/ transshipment of |
| | | cargoes at short notice) [0.70] |
| OE | | Operations Efficiency for Transport Logistics Service Providers |
| | 1 | Reduce order management costs (e.g. minimize order handling through |
| COST | | EDI) [0.75] |
| | 2 | Reduce costs associated with facilities/ equipment/ manpower used in |
| | | providing the services (e.g. use IT to track and trace the status of shipped |
| | _ | cargoes) [0.85] |
| | | Reduce warehousing costs [0.74] |
| | | Reduce transportation costs [0.75] |
| | 5 | Reduce logistics administration costs (e.g. build good relationships with |
| | | related organizations such as customs, bureau of commodity inspection, |
| OE – ASST | 1 | port authority) [0.68] |
| OE – A331 | 1 | Improve the rate of utilization of facilities/ equipment/ manpower in providing the services [0.71] |
| | 2 | Improve the cash to cash cycle time (the average days required to turn a |
| | 2 | dollar investment in facilities/equipment/manpower providing the |
| | | shipping services into a dollar collected from customers) [0.82] |
| | 3 | Improve net asset turns (working capital) [0.77] |
| SEC | _ | Service Effectiveness for Consignees |
| SEC - REL | 1 | Fulfill promises to consignees (e.g. advise arrival schedules; complaint |
| | | handling) [0.64] |
| | 2 | Solve consignees' problems (e.g. provide warehousing; repackage cargoes |
| | | |

at CFS) [0.81]

- 3 Perform services for consignees right the first time (e.g. pack and remix cargoes) [0.79]
- 4 Provide services at the time promised to the consignees (e.g. availability of cargoes for collection at CFS) [0.80]
- 5 Keep consignees' records accurately (e.g. error-free records of consignees' addresses and opening hours) [0.70]
- SEC RES
- 1 Tell consignees exactly when services will be performed (e.g. advise estimated time of arrival (ETA) via fax/ mail; advise estimated time to change B/L to D/O) [0.75]
- 2 Give prompt services to consignees (e.g. advise regulations regarding discharge of overweight/ over-length cargoes) [0.74]
- 3 Willingness to help consignees (e.g. suggest inland routing) [0.77]
- 4 Timely response to consignees' requests (e.g. transshipment arrangement) [0.73]
- * Standardized loadings in CFA

Figure 3. Summary measurement results

| Factors | Number | Mean | S.D. | Alpha | Range of Item-total |
|-----------|----------|--------|--------|--------|---------------------|
| | of items | | | | correlations |
| SES – REL | 5 | 4.12 | 0.52 | 0.74 | 0.45 - 0.57 |
| | | (3.80) | (0.49) | (0.73) | (0.36 - 0.64) |
| SES – RES | 4 | 4.04 | 0.48 | 0.76 | 0.46 – 0.63 |
| | | (3.92) | (0.53) | (0.77) | (0.45 - 0.68) |
| OE – COST | 5 | 3.65 | 0.73 | 0.87 | 0.62 - 0.77 |
| | | (3.69) | (0.49) | (0.70) | (0.42 - 0.55) |
| OE – ASST | 3 | 3.74 | 0.41 | 0.80 | 0.56 - 0.72 |
| | | (3.65) | (0.62) | (0.79) | (0.58 - 0.74) |
| SEC – REL | 5 | 4.03 | 0.63 | 0.86 | 0.57 - 0.75 |
| | | (3.87) | (0.42) | (0.66) | (0.18 - 0.52) |
| SEC – RES | 4 | 4.01 | 0.52 | 0.83 | 0.61 - 0.70 |
| | | (3.84) | (0.46) | (0.60) | (0.30 - 0.61) |

Note: Entries in the parentheses are pilot test results

Figure 4. Profile of the respondent companies (n = 134)

| Nature of Business | | | | | |
|--------------------------------|-------------|--|--|--|--|
| Sea Transport | 30 (22.4%) | | | | |
| Freight Forwarding | 49 (36.6%) | | | | |
| Air Transport | 2 (1.5%) | | | | |
| Third Party Logistics Services | 53 (39.5%) | | | | |
| Number of Employees | | | | | |
| Below 100 | 102 (76.1%) | | | | |
| 100 – 499 | 23 (17.2%) | | | | |
| 500 – 999 | 1 (0.7%) | | | | |
| over 1,000 | 7 (5.2%) | | | | |
| Unknown | 1 (0.7%) | | | | |
| Level of turnover (HK\$) | | | | | |
| Below 1 million | 17 (12.7%) | | | | |
| 1-10 million | 40 (29.9%) | | | | |
| 10-100 million | 45 (33.6%) | | | | |
| over 100 million | 28 (20.9%) | | | | |
| Unknown | 4 (3.0%) | | | | |

Figure 5. Results from confirmatory factor analysis model for SES, OE and SEC

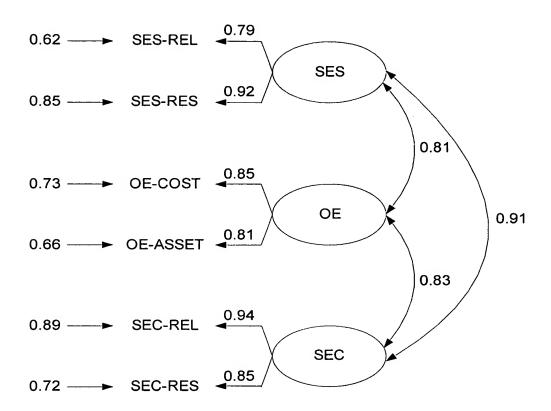
| Measurement Models | Range of Standardized loadings | Range of t-values | CFI | GFI | NFI | RMR | χ² (d.f., prob.) |
|-----------------------|--------------------------------------|-------------------|------|------|------|------|----------------------|
| SES | loadings | | 0.99 | 0.96 | 0.93 | 0.03 | 27.72 (26, P > 0.10) |
| SES - REL | 0.52 - 0.69 | 4.89 - 7.47 | | | | | |
| SES - RES | 0.59 - 0.74 | 6.11 – 7.47 | | | | | |
| OE | | | 0.88 | 0.86 | 0.86 | 0.05 | 85.45 (19, P < 0.01) |
| OE - COST | 0.68 - 0.85 | 7.64 – 9.73 | | | | | |
| OE - ASST | 0.71 - 0.82 | 7.89 - 8.22 | | | | | |
| SEC | | | 0.95 | 0.91 | 0.92 | 0.03 | 57.29 (26, P < 0.01) |
| SEC - REL | 0.64 - 0.81 | 6.91 - 7.75 | | | | | |
| SEC - RES | 0.73 - 0.77 | 8.25 - 8.73 | | | | | |

Note: For standardized loading of individual measurement items, see Appendix A

Figure 6. Discriminant validity checks: Chi-square differences

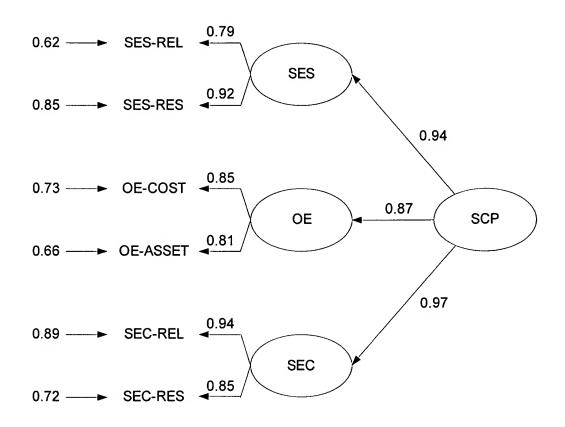
| Factors | 1 | 2 | 3 | 4 | 5 |
|------------|-------|-------|-------|-------|------|
| 1. SES-REL | | | | | |
| 2. SES-RES | 1.80 | | | | |
| 3. OE-COST | 25.11 | 47.85 | | | |
| 4. OE-ASST | 43.51 | 28.41 | 20.94 | | |
| 5. SEC-REL | 20.83 | 2.52 | 62.38 | 48.93 | |
| 6. SEC-RES | 40.69 | 6.93 | 74.95 | 52.74 | 5.70 |

Note: Chi-square difference between the separate latent factors measurement model and a one latent factor measurement model (all tests = 1 df); $\chi^2 > 11$, p < 0.001; $\chi^2 > 6.7$, p < 0.01; $\chi^2 > 3.85$, p < 0.05.



Chi Square (6) = 25.08 (P < 0.001) Goodness of Fit Index (GFI) = 0.94 Root Mean Square Residual (RMR) = 0.011 Comparative Fit Index (CFI) = 0.97 Normed Fit Index (NFI) = 0.96

Figure 7. First-order factor model of SCP in transport logistics



Chi Square (6) = 25.08 (P < 0.001) Goodness of Fit Index (GFI) = 0.94 Root Mean Square Residual (RMR) = 0.011 Comparative Fit Index (CFI) = 0.97 Normed Fit Index (NFI) = 0.96

Figure 8. Second-order factor model of SCP in transport logistics